

## Consultancy Services That We Offer

The JNPA has announced Tender Notice for auctioning of 15 Nos of land parcel of different sizes for auctioning for industrial purposes near JN Port, near Mumbai. These land parcels can be used for setting up of SEZ Unit as well as Co-Developers.

- Start date of Sale of RFP - **21.09.2023**
- Last date for submission of Pre-Bid Quarries - **26.09.2023**
- Closing date for sale of RFP - **24.10.2023**
- Opening of Bids - **25.10.2023**

We, **Brillianto Consultancy and Advisory LLP (BCA)** are equipped and experienced to support your company in the bidding process for the JNPA SEZ Land e-auction process. We are pleased to provide you with a detailed overview of the consultancy services we can offer at each stage of this project.

Please find below a comprehensive breakdown:

### 1. Stage 1: Project Viability Advisory

Before embarking on the project, we offer valuable insights through a detailed project report. This report will provide you with essential information such as:

1. Prospective business opportunities
2. Analysis of similar businesses in the local vicinity
3. Current state of the industry
4. Future prospects for your business
5. Total investment required for the project
6. Long-term investment projections, breakeven points, and profit forecasts

### 2. Stage 2: Collection of Tender Documents and Bidding

At this initial stage, we will work closely with you, beginning right from the day JNP announces the tender. Our services will include:

1. Guidance on tender document collection
2. Preparation of both financial and technical bids
3. Documentation preparation and verification
4. Coordination for the demand draft and filing of bids
5. Handling pre-bid queries
6. Attendance at pre-bid meetings

### 3. Stage 3: Bidding for the Land Parcel

Once the land parcel has been successfully bid, and the Letter of Allotment (LOA) is issued by JNPA, we will assist you in the following:

1. Facilitating the LOA acquisition from the Development Commissioner office
2. Drafting and submission of the application
3. Collection and submission of required documents
4. Handling any deficiency letters and additional information requests
5. Representation before the UAC committee
6. Ensuring proposal approval
7. LOA issuance from the Development Commissioner office
8. Post-LOA activities

#### 4. **Stage 4: Construction Phase Support**

During the construction phase, we will provide you with ongoing assistance and essential guidance as required for the project.

We trust that this comprehensive outline will enable you to present our consultancy services effectively to your management. Please do not hesitate to reach out if you need further information or clarification regarding any of the stages mentioned above.

We are excited about the prospect of collaborating with your esteemed organisation on this venture. If you require a more detailed proposal or have specific questions, please feel free to contact us. We look forward to the opportunity to work together and contribute to your project's success.

Thanking You,

**Pramod Raghavan** (9867557470) & **Vinod Parekh** (9004826348)  
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